## **Before Purchase**











## Mind the material date, and don't take "subscription" for real

- Be mindful that "estimated material date" is not the same as "handing over date".
- Check the sales arrangements (balloting, tender or first-comefirst-served) and the properties to be put up for sale.
- Never take the number of "subscription" received by the vendor as an indicator of the sales volume, nor believe in rumors about it.



## Sales of First-hand Residential Properties Authority

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